

Endogenous Credit Cycles

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Introduction

“As we have seen, all financial institutions are at the mercy of our innate inclination to veer from euphoria to despondency.” – *The Ascent of Money* by Niall Ferguson

Introduction

Issues:

- ▶ We study credit markets with limited commitment.
- ▶ Many people these days think credit markets are plagued by problems.
- ▶ What is the nature of the equilibrium?
- ▶ Why do credit markets fluctuate?
- ▶ What are the efficiency properties?

We build a new model that is useful for thinking about these issues.

Introduction

Credit models are like monetary models (Sanches and Williamson 2010):

- ▶ Beliefs matter a lot.
 - ▶ money: what agents will accept in future and at what terms.
 - ▶ credit: whether agents will repay.
- ▶ When beliefs matter, interesting equilibrium can emerge. We illustrate how credit markets can display exotic dynamics, including sunspots, cycles, and chaos.

Related literature

- ▶ Limited commitment: Kehoe and Levine (1993, 2001), Alvarez and Jermann (2000).
- ▶ Credit cycles: Kiyotaki and Moore (1997), etc.
- ▶ Mattesini, Monnet and Wright (2010).

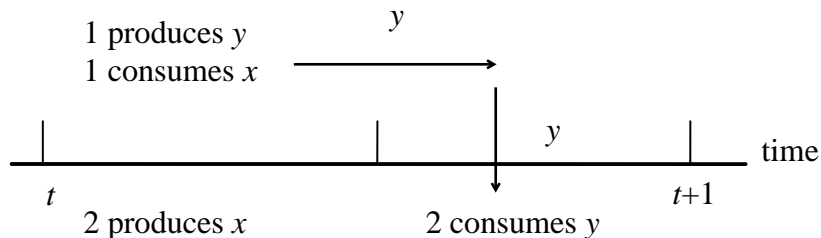
Environment

- ▶ Time is discrete and continues forever.
- ▶ Each period is divided into two subperiods.
- ▶ There are two types of agents: type 1 and type 2, equal measure.
- ▶ Two goods every period: good 1 and good 2.
- ▶ Type i agents consume good i and produce good $-i$.

Environment

- ▶ All production takes place in the first subperiod.
- ▶ Type i consumes good i in subperiod i .
- ▶ Type 1 agents store good 2 for subperiod 2.
- ▶ Type 1: $U^1(x, y)$; Type 2: $U^2 = U^2(y, x)$. Standard curvature assumptions.
- ▶ Normal goods.

Environment



Environment

- ▶ Discount factor: β
- ▶ Partial collateral: type 1 agents receive liquidation value in terms of utility λy . But $U^1(0, y) + \lambda y < 0$ for all $y > 0$.
- ▶ Imperfect monitoring: $\pi = \Pr(\text{detect deviation})$
- ▶ Markets for date- t goods open only at date t .

Pricing mechanisms

- ▶ Nash bargaining
- ▶ Walrasian price-taking

Efficient stationary allocations

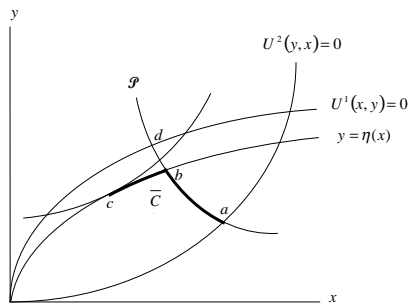
Consider stationary allocations (x, y) .

$$\text{Payoffs: } V^1 = \frac{U^1(x, y)}{1 - \beta}, V^2 = \frac{U^2(y, x)}{1 - \beta}$$

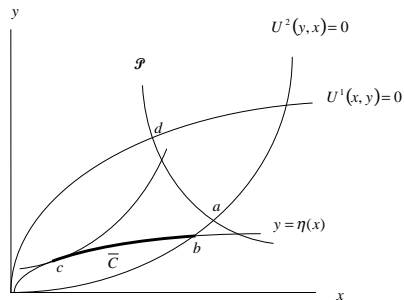
$$\begin{aligned} \text{PC: } U^1(x, y) + \beta V^1 &\geq 0 \iff U^1(x, y) \geq 0 \\ U^2(y, x) + \beta V^2 &\geq 0 \iff U^2(y, x) \geq 0 \end{aligned}$$

$$\begin{aligned} \text{RC: } \beta V^1 &\geq \lambda y + (1 - \pi) \beta V^1 \iff \lambda y \leq \frac{\beta \pi}{1 - \beta} U^1(x, y) \\ &\iff y \leq \eta(x) \end{aligned}$$

Efficient stationary allocations



\bar{C} (RC is loose)



\bar{C} (RC is tight).

Equilibrium 1: Nash

The credit limit

$$\begin{aligned}\beta V_{1t+1} &\geq \lambda y_t + \beta(1-\pi) V_{1t+1} \\ \iff y_t &\leq \phi_t \equiv \frac{\beta\pi}{\lambda} V_{1t+1}.\end{aligned}$$

Generalized Nash bargaining problem:

$$\begin{aligned}\max_{x_t, y_t} & U^1(x_t, y_t)^\theta U^2(y_t, x_t)^{1-\theta} \\ \text{s.t. } & U^1(x_t, y_t) \geq 0, U^2(y_t, x_t) \geq 0, y_t \leq \phi_t.\end{aligned}$$

Equilibrium 1: Nash

Solution:

$$\text{if } \phi_t < y^* \text{ then } y_t = \phi_t \text{ and } x_t = h^N(\phi_t)$$

$$\text{if } \phi_t \geq y^* \text{ then } y_t = y^* \text{ and } x_t = h^N(y^*)$$

where y^* solves the bargaining problem without the repayment constraint and $h^N(\cdot)$ solves FOC from Nash Bargaining.

Equilibrium 2: Walrasian

$$\begin{aligned} \text{Type 1:} \quad & \max U^1(x_t, y_t) \\ \text{s.t.} \quad & p_t x_t = y_t, \quad y_t \leq \phi_t \end{aligned}$$

$$\begin{aligned} \text{Type 2:} \quad & \max U^2(y_t, x_t) \\ \text{s.t.} \quad & p_t x_t = y_t \end{aligned}$$

Solution:

$$\text{if } \phi_t < y^* \text{ then } y_t = \phi_t \text{ and } x_t = h^W(\phi_t)$$

$$\text{if } \phi_t \geq y^* \text{ then } y_t = y^* \text{ and } x_t = h^W(y^*)$$

where y^* solves the bargaining problem without the repayment constraint and $h^W(\cdot)$ solves agent 2's FOC.

Dynamic credit limits

Type 1's life-time utility

$$V_{1t} = U^1(x_t, y_t) + \beta V_{1t+1}.$$

The dynamic system can be summarized by

$$\phi_{t-1} = \frac{\beta\pi}{\lambda} U^1(x_t, y_t) + \beta\phi_t$$

where (x_t, y_t) is determined as above.

Equilibrium

An equilibrium is given by bounded sequences of credit limits

$\{\phi_t\}_{t=1}^{\infty}$ and allocations $\{x_t, y_t\}_{t=1}^{\infty}$ such that for all t :

1. Given ϕ_t , (x_t, y_t) solves

$$\text{if } \phi_t < y^* \text{ then } y_t = \phi_t \text{ and } x_t = h(\phi_t)$$

$$\text{if } \phi_t \geq y^* \text{ then } y_t = y^* \text{ and } x_t = h(y^*)$$

2. Given (x_t, y_t) , ϕ_t solves

$$\phi_{t-1} = \frac{\beta\pi}{\lambda} U^1(x_t, y_t) + \beta\phi_t.$$

The dynamical system

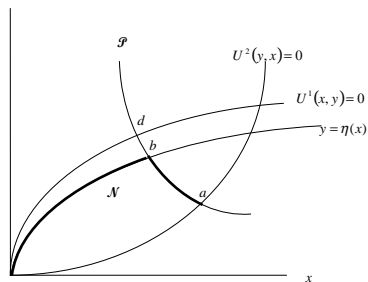
Plug (1) into (2). The equilibrium is characterized by:

$$\phi_{t-1} = f(\phi_t) \equiv \begin{cases} \frac{\beta\pi}{\lambda} U^1 [h(\phi_t), \phi_t] + \beta\phi_t, & \text{if } \phi_t < y^*, \\ \frac{\beta\pi}{\lambda} U^1(x^*, y^*) + \beta\phi_t, & \text{otherwise.} \end{cases}$$

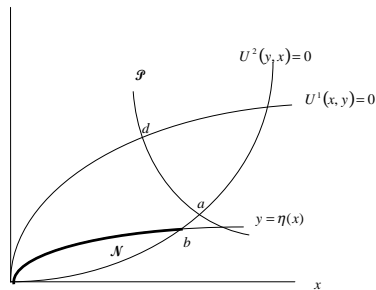
Stationary equilibrium – Nash

Define

$$\mathcal{N} = \{ (x, y) \mid y = \eta(x) \text{ if } x \leq \hat{x}; (x, y) \in \bar{\mathcal{C}} \text{ if } x > \hat{x} \}.$$



\mathcal{N} (RC is loose)



\mathcal{N} (RC is tight)

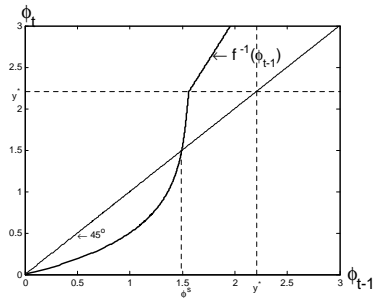
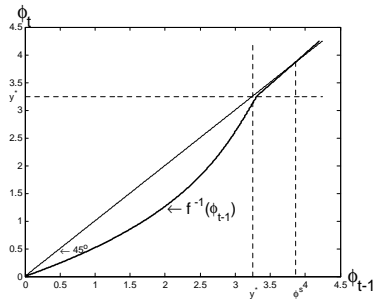
Stationary equilibrium – Nash

- ▶ There exists a non-zero stationary equilibrium for all $\theta \in [0, 1]$.
- ▶ For all $(x, y) \in \mathcal{N}$, $\exists \theta \in [0, 1]$, such that (x, y) is the equilibrium.
- ▶ Because $\bar{\mathcal{C}} \neq \mathcal{N}$, the equilibrium (x, y) is in general different from the efficient stationary allocation.
- ▶ Because $\bar{\mathcal{C}} \subset \mathcal{N}$, for all allocation $(x, y) \in \bar{\mathcal{C}}$ can be supported by a Nash Bargaining solution with properly chosen θ .

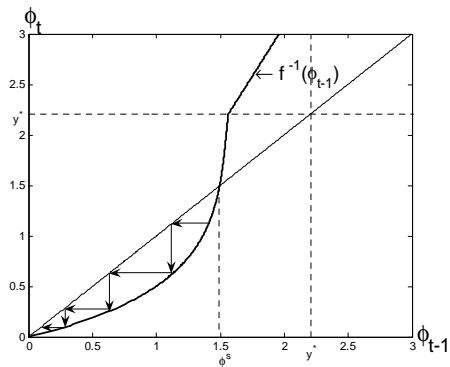
Stationary equilibrium – Walrasian

- ▶ There exists a non-zero stationary equilibrium.
- ▶ All positive stationary equilibria are in $\bar{\mathcal{C}}$.

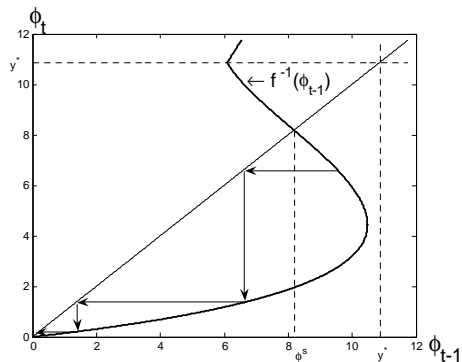
The dynamical system



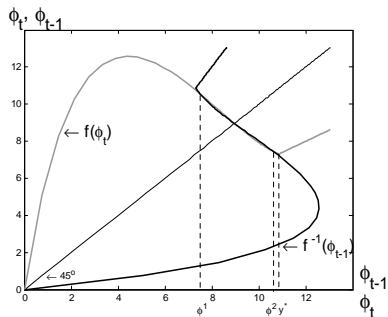
The dynamical system



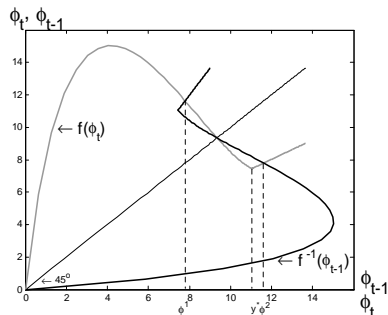
The dynamical system



Deterministic cycles (NB)

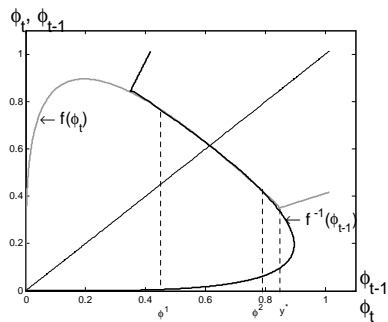


Nash cycle, $\phi^1, \phi^2 < y^*$

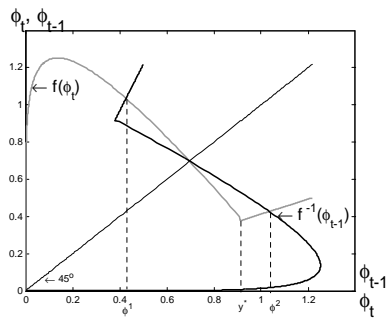


Nash cycle, $\phi^1 < y^* < \phi^2$

Deterministic cycles (WP)



Walras cycle, $\phi^1, \phi^2 < y^*$



Walras cycle, $\phi^1 < y^* < \phi^2$

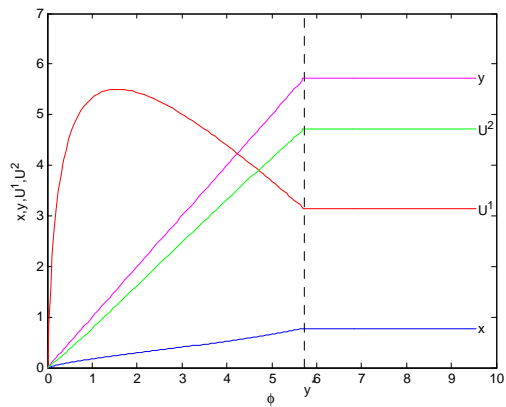
Intuition

The existence of cycles relies on the downward sloping $f(\phi_t)$ curve
 \Rightarrow downward sloping $U^1(h(\phi_t), \phi_t)$.

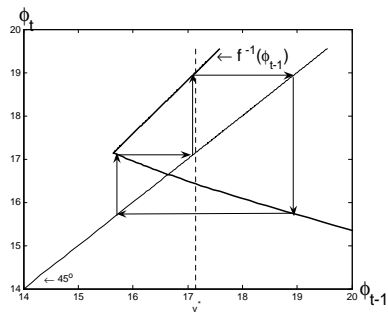
Prop: If good y is normal for type 1 and type 2, equilibrium implies $\partial U^1 / \partial \phi < 0$ for $\phi \approx y^*$ in either Nash or Walrasian equilibrium.

Remark: Consider the labor market...

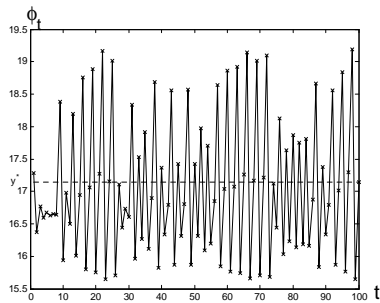
Intuition



Deterministic cycles and chaotic dynamics (NB)



A three-period cycle



Chaotic dynamics

Stochastic cycles: sunspot equilibrium

- ▶ A sunspot variable $s_t \in \{1, 2\}$ in each period t .
- ▶ The distribution of s_t follows a Markov process.
 $\Pr(s_{t+1} = s | s_t = s) = \sigma^s, s = 1, 2.$
- ▶ The repayment constraint for a type 1 agent in state s is

$$y_t^s \leq \frac{\beta\pi}{\lambda} [\sigma^s V_{1t+1}^s + (1 - \sigma^s) V_{1t+1}^{-s}] \equiv \phi_t^s.$$

Stochastic cycles: sunspot equilibrium

An equilibrium is given by bounded sequences of credit limits $\{\phi_t^s\}_{t=1}^{\infty}$ and allocations $\{x_t^s, y_t^s\}_{t=1}^{\infty}$ such that for all t and $s = 1, 2$:

1. Given $\phi_t^s, (x_t^s, y_t^s)$ solves

$$\text{if } \phi_t^s < y^* \text{ then } y_t = \phi_t^s \text{ and } x_t^s = h(\phi_t^s)$$

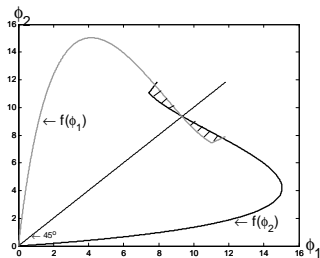
$$\text{if } \phi_t^s \geq y^* \text{ then } y_t = y^* \text{ and } x_t^s = h(y^*)$$

2. Given $(x_t^s, y_t^s), \phi_t^s$ solves

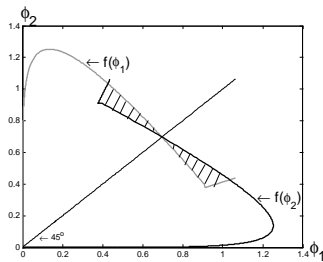
$$\begin{aligned} \phi_{t-1}^s &= \sigma^s \left(\frac{\beta\pi}{\lambda} U^1(x_t^s, y_t^s) + \beta\phi_t^s \right) + \\ &\quad (1 - \sigma^s) \left(\frac{\beta\pi}{\lambda} U^1(x_t^{-s}, y_t^{-s}) + \beta\phi_t^{-s} \right) \end{aligned}$$

Stochastic cycles

If $f'(\phi^s) < -1$ and $\phi^s < y^*$, there exist (σ^1, σ^2) , $\sigma^1 + \sigma^2 < 1$, such that given the sunspot distribution the economy has a sunspot equilibrium in the neighborhood of ϕ^s .



Nash sunspot equilibria



Walras sunspot equilibria

A few remarks on efficiency

A planner's problem with limited commitment:

$$\begin{aligned} V^2(V^1) &= \max_{x,y,V^{1'}} U^2(y,x) + \beta V^2(V^{1'}) \\ \text{s.t. } U^1(x,y) + \beta V^{1'} &= V^1 \\ \beta \pi V^{1'} &\geq \lambda y \\ V^2(V^1) &\geq 0 \\ V_0^1 &\geq 0 \end{aligned}$$

A few remarks on efficiency

- ▶ Planner's allocation exhibits back-loading property and converges to stationary allocation.
- ▶ Cycles are not efficient.
- ▶ Stationary equilibria are not efficient if it is credit constrained.
- ▶ Equilibria cannot be Pareto ranked in general.

Conclusion

- ▶ We studied dynamic credit markets with
 - ▶ limited commitment
 - ▶ imperfect collateral
 - ▶ random monitoring
- ▶ We consider Nash bargaining and Walrasian pricing
- ▶ Easy to get equilibria with exotic dynamics.
- ▶ Exotics dynamics are not efficient.